

Actis Technologies targets Rs 60 crore Maharashtra AV market

Pune to be hub for Actis in Maharashtra

Pune, 30 November, 2006

Actis Technologies Pvt Ltd, the leading Audio Visual and Environment Control solutions provider in India today announced its expansion plans in Maharashtra. As a part of this initiative it announced the opening of its regional office in Pune. The company also announced the appointment of its Branch Manager, Pune, Lt. Col. (Retd) Mahesh Kulkarni.

Actis' expansion plan is the result of sustained growth in the Maharashtra region. The size of the AV industry in Maharashtra (excluding Mumbai) is expected to touch 150 crores by 2010. Actis has already provided AV solutions to numerous clients in the region including Honeywell Automation, Persistent Systems, Veritas Software, Ramdas Hospital, Patni Computer Systems, Sandvik, Bank of India, National Insurance Academy, Satyam Computer Services, Symbiosis Institute of Business Management and Ventura amongst others.

Actis currently has 500 partners across India of which 22 partners are from Maharashtra (excluding Mumbai). This includes partners from the office automation, audio visual & information technology community. The company plans to appoint 75 additional partners in Maharashtra (excluding Mumbai) by 2007.

Abhimanyu Gupta, Director, Actis Technologies, commenting on the expansion plan said, "The AV industry in Maharashtra is experiencing strong growth from IT, ITES, Manufacturing, Defence, Education and Residential sectors. With Pune taking its rightful place as a major economic center of India, it was our obvious choice of location to serve this region. This strategic location will help us respond faster to the needs of this region." Speaking on the occasion he further added that "Actis is all geared up to expand its team significantly in the region as it churns out new business opportunities."

Mahesh Kulkarni will spearhead the expansion in this region. He has enormous experience in organizing and deploying resources during his earlier stint with the Indian Army.

About Actis:

Actis is the leading Audio Visual & Environment Control Solutions Provider in India. As providers of integrated solutions, Actis packages the most appropriate technology for Boardroom, Video Conference Room, Training Room, Auditorium Executive Briefing Centre, Visitor Experience Centre, Network Operations Centre, Paging/Background Music, Cafeteria, Broadcast, Digital Signage, Home Theatre, Hotels, House of Worship, Smart Homes etc. It caters to more than 7000 customers from most of India's Fortune 500 companies. It has offices in Mumbai, Ahmedabad, Bangalore, Chennai, Kolkata, Pune, New Delhi & Hyderabad and has a channel network of more than 500 partners across India. visit www.actis.co.in.